

Bruusgaard Partner Program

Trust forms the foundation of every thriving partnership. At Bruusgaard, we firmly believe in earning that trust by adding value to our customers beyond delivering quality products. The true value of our solution lies in the accompanying support. This document outlines what you can expect when partnering with us.



As a Bruusgaard partner you achieve:



Significant cost savings



Lower carbon footprint



Less administration



More predictability



Easier vetting

www.bruusgaard.no

Bruusgaard Support Agreement

Worldwide logistics and support

Our main focus is:

- To ensure that the safety equipment supplied by Bruusgaard is always in stellar condition
- To minimize the number of POs and shipments per year
- To make sure that spares and calibration gases are available on board as per regulations
- To reduce the administrative burden and worries for the customer
- To ensure you avoid any vetting remarks

You will benefit from the following services:

- An Instrument Report for each vessel, including an overview of all consumables and the following delivery date
- Inspection of unscheduled POs re to avoid excessive items
- Support letter reminders for each vessel about two months before the next planned delivery
- Easy access to remote technical support
- Notification of updated versions of Computer Based Training and Test on Net
- Overview and storage of re-usable client instruments in backup stock
- Budget estimates for each vessel for the next year

With Bruusgaard Support Agreement, you will achieve the following:

- Reduced logistics-related expenses
- A decrease in expired consumables going to waste
- Avoiding ordering excessive items
- Less time and costs on administration
- Reduced CO2 footprint by fewer shipments
- Less stress and hassle



To learn more, visit <u>www.bruusgaard.no</u>